

Web Shield

Merchant onboarding & monitoring solutions



Understanding card association rules

The payment ecosystem is under constant threat of abuse. Rules and regulations help to keep it safe for merchants, banks, and consumers.

The card associations are on the forefront of securing the integrity of the payment system.

As a member, you must comply with their rules

— or face severe penalties, ranging from steep fines to loss of license.

For acquiring banks, payment service providers (PSPs), and other actors in the payment space, organising their merchant onboarding, underwriting, and monitoring processes around these rules is essential.

BRAM (Business Risk Assessment and Mitigation) Program

Launched in 2005, the BRAM program is designed to protect Mastercard and its customers from illegal and brand-damaging transactions which may pose a significant fraud threat, regulatory risk and legal danger, or cause reputational damage.



Web Shield is an official Mastercard Merchant Monitoring Service Provider.

Our clients can expect mitigation in case of non-compliance issues.

VIRP (Visa Integrity Risk Program)

Launched in 2023, the Visa Integrity Risk Program replaced GBPP (Global Brand Protection Program). The program formalises the rights and responsibilities of both Visa and connected acquiring banks around high-integrity risk merchants and illegal transactions. It also includes registration requirements for merchants in specific sectors.



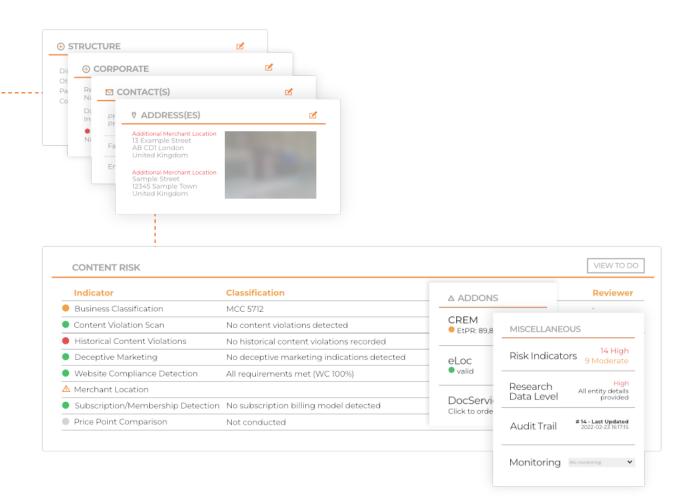
All our solutions follow VIRP Standards in their risk assessment methodology.

We simplify compliance

Web Shield's automated underwriting and monitoring solutions are built to comply with card association rules and seamlessly integrate with your existing processes. Experience lightning-fast onboarding and reliable ongoing compliance monitoring.

Automation with a human touch

Automation does not mean mindless rule-following. Our tools are developed **by underwriters**, **for underwriters** — and are constantly improved by a team of professionals who work with them every day. They are not meant to completely replace human judgement, but empower your underwriting team to employ their time and resources more efficiently.



Streamline your onboarding process

Your merchant onboarding process must be like a well-oiled machine if you want to be successful. Let us show you how Web Shield's solutions fit in.



Merchant application -----

The first step in onboarding a merchant is **data collection**. You gather all necessary information and **supporting documentation**, for example on directors, addresses and websites from the merchant. We offer several ways to feed this data into our system, depending on your use case.



Manual and batch upload

You can add individual merchant information directly into our solutions or take advantage of our batch upload to add a large amount of data at once.



API

For a seamless integration into your onboarding process, connect your CRM or merchant application form directly to our API.



Optional onboarding form

Bring your onboarding on a new level with our integrated merchant onboarding form. Gather all the data you need from your merchants through one simple form and send them directly to InvestiGate to be vetted. Get your payment business off the ground quickly or optimise your existing onboarding process to be more efficient.



2 Underwriting

Our underwriting solutions are well-filled toolboxes for risk and compliance professionals. They let you go through merchant data in a **systematic and structured** way while doing most of the work for you through **sophisticated automation**.



Learn more on page 7

InvestiGate

Take advantage of real-time, automated underwriting and make informed onboarding decisions based on documented evidence.



More via **Mello@webshield.com**

CompliancePass

Get a bespoke legal opinion for any cryptocurrency merchant that incorporates card scheme rules, local laws and your individual requirements.



Optional InvestiGate modules

InvestiGate is extremly flexible. Its optional modules provide added value for any investigation, but they are especially important for underwriting high-risk merchants. Identify potential load balancing attempts and virtual offices or let us gather corporate documents and identify the UBO.



Use our Full Case Service to take advantage of Web Shield's in-house team of experienced underwriters. We offer risk expertise on demand.

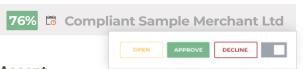


Merchant acceptance ------

To onboard, or not to onboard — that is the question every underwriter has to tackle eventually. InvestiGate helps your decision-making process by **quantifying all identified risks** into one **dynamic risk score**.



Some merchants are just mad, bad, and dangerous to know. With us, you identify them before they can hurt you.



Accept

Use our solutions to identify pain points and help the merchant to comply. Onboard merchants that fit your organisation's ideal client profile and risk-based approach.



Use our API to automate your onboarding

Connect Web Shield's InvestiGate to your own system with our flexible API. Use a merchant's overall risk score to set up rules for your approval process defined by your organisation's risk appetite and compliance policies.



Persistent monitoring of merchant websites is essential for the **long-term viability** of your portfolio. The products, services and business strategies of eCommerce merchants can change overnight. Minimise your reaction time with **automated monitoring**.

Learn more on page 9



Monitor

Screen your merchant portfolio for unwanted surprises to refine your risk profiling throughout the whole merchant lifecycle.



Without InvestiGate case

Standalone monitoring

For acquirers who want to monitor their existing portfolio, we offer a modular, flexible and low-cost solution.





With InvestiGate case

InvestiGate monitoring

Unlock Monitor's full potential by combining it with InvestiGate. Re-run all checks performed at underwriting and use our complete risk assessment arsenal to stay compliant in the long run.





Lightning-fast underwriting

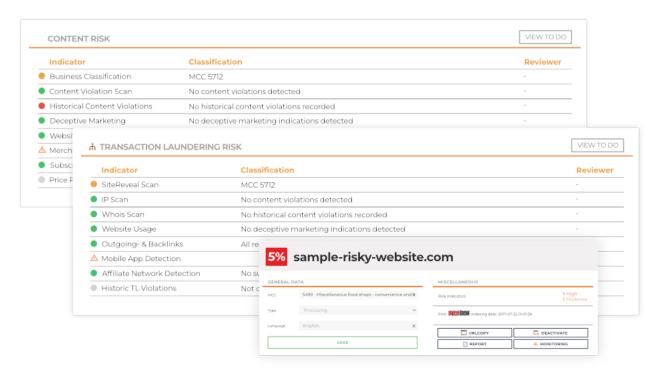
Speed is everything when it comes to onboarding merchants. InvestiGate accelerates your underwriting through automation, without compromising on compliance or investigative depth.

When you provide InvestiGate with merchant details, a dynamic case file is created and automated checks start working in the background. Pick and choose advanced risk indicators to get even more intelligence:

Everything factors into the final report.

InvestiGate curates and enriches merchant application data and presents it to you in a well-organised case dashboard. All results are colour-coded in a simple traffic light system and summarised in one easy-to-understand merchant risk score.

Get in touch with Mello@webshield.com for a free demo and get insights into the complete range of risk inidcators covered by InvestiGate.





Reliable high-risk merchant compliance

Get an in-depth due diligence assessment for adult content or CBD merchants and follow card scheme rules with Web Shield's High-Risk Verification service. Let our experts take over and provide you with a comprehensive compliance review for any merchant from one of these high-risk industries.

For CBD merchants

Use Web Shield's technology and legal expertise to onboard legally operating Cannabidiol (CBD) merchants.

- Product detection, incl. THC levels
- CBD legislation overview
- Shipping and website traffic jurisdiction compliance review

For adult content merchants

Get a complete compliance assessment, prepared by experts following current card scheme rules.

- KYC check
- Content upload policy review
- Enhanced website compliance check
- Enhanced content violation scan





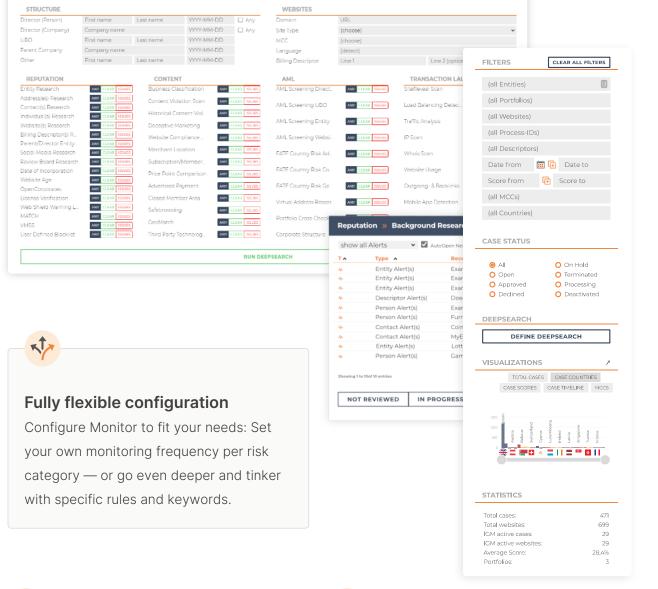
Effective merchant surveillance

The internet landscape is dynamic. A merchant's product portfolio and website content changes constantly, even after onboarding. With us, you understand how these changes impact your portfolio risk.

Especially in eCommerce, the pace in which content, products, and services can be replaced is mind-boggling. That's why regular monitoring of merchant websites is not a luxury, it is essential for the long-term health of your merchant portfolio.

Our Monitor solution is built on over a decade of experience with merchant monitoring. It employs the same technology as InvestiGate, but optimised for adaptable and risk-based ongoing assessments.

Get in touch with Mello@webshield.com for a free demo and get insights into the complete range of risk inidcators covered by InvestiGate.





With InvestiGate case

InvestiGate monitoring

Take advantage of Web Shield's complete onboarding package with InvestiGate and Monitor. Get the best possible risk information and use exclusive features, like anti-money laundering monitoring.

Use case

- Acquirers, PSPs, or others who want to optimise their complete onboarding process
- Acquirers, PSPs, or others planning a risk evaluation of their merchant portfolio



Without InvestiGate case

Standalone monitoring

Monitor any merchant portfolio — even without a corresponding InvestiGate case. Stay flexible by taking advantage of an impressive amount of monitoring options and screen even large portfolios quickly.

Use case

- Established acquirers, PSPs, or others with their own underwriting processes and solution
- Acquirers, PSPs, or others with a specific (low-risk) merchant portfolio



Manage your risks, grow your profits

Let us show you how we can help. Get in touch for a free demo.

Web Shield

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